

昔個人逐夢 今助人築夢

台青登陸十年：從打工到開設雙創基地

香港文匯報訊 據新華社報道，38歲的福建廈門台胞范姜鋒2009年至今，從打工、到創業、再到開辦雙創（創新創業）基地，幾乎經歷了台灣青年在大陸能夠遇到的所有事情。回憶這在陸打拚的10年，范姜鋒說自己過得充實而精彩。

坐在啟達海峽雙創基地的總經理辦公室裡，范姜鋒回憶往事，打開了「話匣子」。

「我大學念的是會計系，畢業後在一家汽車企業工作。2009年，公司派我到大陸的4S店負責銷售業務。真是很突然！接到通知前一天，我還在選購機票準備度假。」他笑着說，沒想到人生軌跡就這樣發生了改變。3年「台幹」生涯帶來的不僅是事業和經濟上的收穫，還有對大陸飛速發展的親身體驗，更有對巨大商機的心馳神往。

「都說台灣人喜歡『小確幸』的生活，但我覺得人生應該有詩和遠方。」范姜鋒說，結束任期返台時，自己的一顆心已變得躁動不安，儘管公司待遇優厚，還是決定回去大陸闖一闖。

起初創業並不順利。直到2015年，福



■台青范姜鋒登陸後，從打工、到創業、再到開辦雙創（創新創業）基地，用了10年的時間。 網上圖片

建推出「101台灣青年創業扶持計劃」，為來閩創業的台灣青年提供免費創業培訓、政策解析、導師輔導，還給評選出的「創業之星」提供5萬元人民幣扶持金。范姜鋒立刻報了名。他的文化公司主打「幫助台灣文创业者對接大陸市場」的業務概念。由於其概念切中廈台兩地產業特色，評委一致認可。他的業務榮獲扶持金，並逐漸在業內打響名氣。

建創業基地 助台青融入

「台灣青年到大陸不管創業還是就業，一定要仔細研究各地政策以及扶持的產業類別，才能因地制宜，真正融入當地。」范姜鋒說，越來越多接觸到同樣懷揣夢想的台青朋友，打造創業基地的念頭就越來越清晰。2016年9月，廈門啟達海峽雙創基地成立。基地位於龍山文創園，3,000多

平方米的空間被分隔成幾十間辦公室和一大片公共洽談區及休息區。

流程標準化 只留實幹者

啟達基地將所有台青可以申請的優惠政策都做成了標準化流程，並積極為台青提供與大陸市場的資源對接。基地篩選入駐公司也非常嚴格，必須有實打實的項目規劃、資本投入和團隊建設，每3個月清理一次。「讓做實事的人留下來。」

孵化逾百公司 存活率九成

「正向服務和反向倒逼相結合，能讓創業者迅速成長。基地累積孵化的100多家公司涉及設計、農業、貿易等領域，存活率高達九成。」范姜鋒不無自豪地說。啟達相繼在泉州、漳州開辦同類基地，上門「求入駐」者絡繹不絕，范姜

及其他原物料價格走勢；地緣政治情勢對全球經濟之影響。

觀察台灣各智庫的經濟展望，據台灣中華經濟研究院最新預估，今年全年經濟增長率為2.15%。

台灣經濟研究院則佔2.12%，元大寶華綜合經濟研究院更加悲觀，預測今年經濟增長率僅2.1%；經濟展望多呈審慎保守，以「保2」為主要目標。

鋒身為「操盤手」愈加忙碌。「雖然每天千頭萬緒，但看到小夥伴們的成長，我很有成就感。」他說。

這個桃園客家青年冠有罕見的「范姜」姓氏。家族祖籍廣東汕尾，康熙年間來到台灣，生息傳承至今。向上追溯，他們是范仲淹的後人。第一次登上岳陽樓的記憶猶新。范姜鋒說，當時望着煙波浩渺的洞庭湖，心中默念《岳陽樓記》，忽然對祖先留下的名篇有了更通透的理解，「於我而言，踐行憂樂精神不正是把創業基地好好辦下去嗎？」

2018年，范姜鋒成為福建省首批台籍「青年五四獎章」獲得者之一。他將榮譽帶來的名氣和便利轉化為升級「基地服務2.0」的動力，轟轟烈烈地搞起了網絡媒體推廣、返台宣講和基於大數據技術的業內媒合服務。

范姜鋒父母都是退休職員，對兒子從事的新業態難免陌生。去年9月的一次省級表彰活動，兩位老人受邀出席。「他們才曉得我整天跑來跑去，接客人談事情，究竟是在做什麼。」范姜鋒說：「那一晚，他們是唯一站起來接受全場掌聲的父母。那個場景對我來說終生難忘！」

從追逐個人事業夢想到為更多創業台青築起圓夢平台，范姜鋒一步一腳印，走得踏實從容。「如果有機會對10年前的自己說句話，我想說——謝謝你，還好你願意改變。」他說。



■台當局今年第三次下調經濟增長率。圖為島內上班族在工作。 網上圖片

反駁官方統計 業界：觀光只剩「半條命」



■遊客在太魯閣公園觀光。 資料圖片

民進黨上台3年來，兩岸關係惡化，赴台陸客持續大幅下降，但台當局對此「避而不談」；反而聲稱近3年來赴台旅客總量一直在增長。但島內旅遊界對此官方統計存疑。相關人士指出：「台灣現在的觀光業已經到了剩下『半條命』的狀況。」

苗栗縣觀光協會前理事長江德利指出，台當局的統計把大量越南、菲律賓等地到台灣探親（探視外勞或外配）者，全部算進去；這些人士到台灣獲得台灣當局「人頭補助」，但他們到台灣不是觀光，只是探親，停留時間短、消費能力低。

營收普遍下降

江德利表示，東南亞等地旅客消費力一般僅有大陸旅客的4分之1左右；即4個菲律賓或越南等地旅客的消費不及1個大陸旅客，旅遊業界根本感受不到效益。但是過去3年，陸客大幅減少，讓業界包括住宿、餐飲及零售的經營全面下降。

江德利估計，與2015年相比，台灣旅遊業現時的營收一般都下降了約15%至30%，最嚴重的一些以陸客團為主的業者營收甚至下降60%到80%。

台灣中華優質旅遊發展協會理事長李奇猷亦指出，面對2020選舉，預計9月以後，赴台陸客又會減少。業界現時最大的期盼就是，未來無論哪個政黨勝出領導台灣，一定要堅持兩岸和平的路線，一定要堅持與大陸發展良好的關係。

■中通社

HAINAN AIRLINES HOLDING COMPANY LIMITED

ANNOUNCEMENT ON INQUIRY LETTER ON 2018 ANNUAL REPORT FROM THE SSE HAINAN AIRLINES HOLDING COMPANY LIMITED

The board of directors of the Hainan Airlines Holding Company Limited and its entire directors guarantee that there is no significant omission, fictitious description or serious misleading of information in this announcement and they will take both individual and joint responsibilities for the truthfulness, accuracy and completeness of the content.

On May 24 of 2019, the Hainan Airlines Holding Company Limited (hereinafter referred to as the Company) received the Inquiry Letter on the 2018 Annual Report on the Company from the SSE (the document of Shang Zheng Gong Han [2019] No. 0769). Following is the details:

To: The Hainan Airlines Company Limited

According to the Guidelines for Content and Format of Information Disclosure No. 2 for Companies Issuing Securities Publicly - Content and Format of Annual Report and the Guidelines on Industry Information Disclosure of the SSE, we carry out post review on the 2018 Annual Report of your company. In order to facilitate the understanding of investors, following information shall be further disclosed:

Disclosure of Assets Impairment Loss and Fair Value

1.1 It's disclosed in the 2018 Annual Report, the Company withdrew provisions for assets impairment on equity of the Binhai Agricultural and Commercial Bank for RMB 538,000,000 yuan. Please provide additional disclosure:

① The reason and rationality of measuring above stated investment at the second level fair value; characteristics of input value and the basis for fair value determination; and the determination basis and rationality of quantitative disclosure of major parameters and assumptions of the assessment report;

② The frequency and results of assessments over the years, and to explain the basis which judges the fair value is lower than the cost for more than one year.

③ To list the extent and duration of the decline in fair value in previous years combined with previous annual assessments; and to explain the reasons for non-provision for assets impairment in previous years, and whether there' a situation in which the Company adjusted profits of each period by assessing assets impairment;

④ To explain that whether fair value recovers after the report period, and the rationality of provisions for assets impairment.

1.2 It's disclosed in the 2018 Annual Report, the Company withdrew provisions for assets impairment on equity investment of the Airport Group for RMB 581,000,000 yuan. Such financial assets available for sale was measured at cost. Please provide additional disclosure

① The reason for the Company does not measure the asset at its fair value while the investment assessment report is available; and the difference from other assets measured at fair value level II and III by the assessment reports; the rationality of cost accounting method;

② To quantitatively disclose the calculation process, important parameters and key assumptions, as well as the basis for determining the recoverable amount, and to explain the rationality of impairment;

③ To explain the reasons for non-provision for assets impairment in previous years, and whether there' a situation in which the Company adjusted profits of each period by assessing assets impairment;

1.3 It's disclosed in the 2018 Annual Report, the Company withdrew provisions for fund-share investments of the Xinghang Finance & Investment and the Jianxin Tianhang for RMB 549,000,000 yuan, and investment of the Xinsheng Feixiang for RMB 152,000,000 yuan. Please provide additional disclosure;

① To explain whether there is an active market offer for the net value of the relevant funds, and show the continuous fluctuations of the above two targets from the beginning of the investment to active market quotations over the years in chart, and fully explain the basis that the fair value was lower than 50% of the cost and duration for more than 1 year;

② To explain the reasons for non-provision for assets impairment in previous years, and whether there' a situation in which the Company adjusted profits of each period by assessing assets impairment;

③ To illustrate the current market quotations, recovery of value after the indication period so far in chart, and explain the rationality of provisions for assets impairment.

1.4 It's disclosed in the 2018 Annual Report, the total amount of assets measured at sustained fair value accounts for RMB 20,300,000,000 yuan which includes the assets measured at fair value level II for RMB 1,049,000,000 yuan, the assets measured at fair value level III for RMB 16,091,000,000 yuan. Please provide detailed disclosure of fixed and quantitative information of the evaluation techniques and important parameters of the projects measured at fair value level II and III, and explain the changes in valuation techniques, important parameters and assumptions in the report period, and reasons for the changes. Please provide additional specifications on defects and risks of the evaluation techniques chosen.

Internal Control Defects and Capital Safety

2.1 The Self-evaluation Report on Internal Control of the Company shows that there are large amount of non-operating funds between the Company and the HNA Group, and there are major defects in the relevant internal control. As of the end of 2018, other receivables from the HNA Group accounted for RMB 6,500,000,000 yuan. On April 19 of 2019, the Company acquired the 12.18% minority equity of the Xinhua Airlines from the Jiaxing Xingsheng, 60.78% equity of the Haihang Technology and 100% stock right of the Tianyu Flight Training from the HNA Group. The acquisition price set off the loan principal of RMB 3,834,000,000 yuan and the HNA Group had repaid the remaining principal and interest through bank transfer. Please provided additional disclosure:

① Delivery and transfer of assets related to the acquisition of the above assets, and to request the related parties to perform the delivery of assets and equity in a timely manner;

② Relevant assessment methods, major assessment assumptions and parameter basis, and to explain whether there is an overestimation of premium in asset acquisition, and fully demonstrate fair pricing.

2.2 The auditor's opinion shows that there is significant uncertainty which could lead to major doubts about the sustainability of the Company. Some loans and financial leases of the Company are not repaid on time as contracted, which triggers overdue repayment and breach of contract. Please explain the repayment status and plan of the debt due so far, and prompt the liquidity risk and debt service risk combined with the current liabilities of the Company.

2.3 It's disclosed in the 2018 Annual Report, the balance of monetary funds accounts for RMB 37,900,000,000 yuan including RMB 4,780,000,000 yuan deposited with the HNA Finance Company. Please check the safety of such funds, and whether there is a co-managed account with the controlling shareholder or the HNA Group, and the situation in which the shareholders and related parties occupy funds. Please provided additional disclosure the monthly monetary fund balance, monthly average annualized rate of return on monetary funds, safety and rate of return of other time deposits, financial funds, and explain the rationality.

Operation Achievements and Development

It's disclosed in the 2018 Annual Report, the maintenance provisions for lease-throw of aircraft and engines is a major accounting estimate. Please explain the estimation basis of overhaul time interval and repair cost for aircraft and engines, and rationality of the estimation in comparison with the same industry.

In the report period, the operation income increased by 13.12% compared with the same period last year, and cash flow of operating activities decreased by 28.82% compared with the same period last year. Please explain the reason for the deviation of trend and changes, and analyse the revenue quality and rationality of the estimation in comparison with the same industry.

The main business in different regions shows that the gross operating margin in foreign countries and regions is of -12.6%. Please analyse the reason and rationality in comparison with the same industry, and explain that rationality of operation continuity under the condition that the gross profit margin is negative, and the future strategic layout and operation plan. In consideration of the domestic business, the aviation industry is generally influenced by the national policy of "Controlling the Total Amount and Adjusting the Structure", please provide quantitative description of the specific impact on the Company, response measures and detailed business planning of the Company.

The audit accountant of the annual report shall verify and comment on the above inquiries.

With regard to the above inquiries, if the Company considers that disclosure is not applicable or is indeed inconvenient for special reasons subject to the Guidelines for Content and Format of Information Disclosure No. 2 for Companies Issuing Securities Publicly - Content and Format of Annual Report and the Guidelines on Industry Information Disclosure of the SSE, the reasons shall be disclosed in detail. Please disclose this Inquiry Letter after receiving it and provide the reply to above stated inquiries and disclose it before June 4 of 2019. Meanwhile, the periodic report shall be revised accordingly.

We shall respond to the Inquiry Letter in a timely manner and fulfill the obligation of information disclosure in accordance with the requirements of the Shanghai Stock Exchange.

We solemnly remind the investors that the designated information disclosure medias of the Company are the China Securities Journal, Shanghai Securities News, Securities Times, Securities Daily, Hongkong's Wen Wei Po and the website of the SSE (www.sse.com.cn). Please refer to the information disclosed by the Company on above designated media. Please pay attention to related announcements and be careful of investment risks.

Board of Directors
Hainan Airlines Holding Company Limited
May 25, 2019

ANNOUNCEMENT ON GUARANTEE FOR THE CHANG'AN AIRLINES HAINAN AIRLINES HOLDING COMPANY LIMITED

The board of directors of the Hainan Airlines Holding Company Limited and its entire directors guarantee that there is no significant omission, fictitious description or serious misleading of information in this announcement and they will take both individual and joint responsibilities for the truthfulness, accuracy and completeness of the content.

Important Notice:

● Vouchee: The Chang'an Airlines Company Limited (hereinafter referred to as the Chang'an Airlines) ● Guarantee amount and accumulated guarantee balance provided: The guarantee amount accounts for RMB 300,000,000 yuan. The accumulated guarantee balance provided to the Chang'an Airlines by the Hainan Airlines Holding Company Limited (hereinafter referred to as the Company) accounts for RMB 3,217,000,000 yuan (including above stated guarantee amount).

● Whether or not a counter-guarantee exists: The Chang'an Airlines shall provide an irrevocable counter-guarantee of joint responsibilities for above stated guarantee.

● Accumulated overdue external guarantee amount: No.

General

On May 23 of 2019, the Company signed the Maximum Amount Guarantee Contract of Joint and Several Liability and the Maximum Amount Pledge Contract (Right) with the China Post Savings Bank Co., Ltd. (Xi'an Branch). According to the Maximum Amount Guarantee Contract of Joint and Several Liability and the Maximum Amount Pledge Contract (hereinafter referred to as the Guarantee Contracts), the Company would provide credit guarantee for maximum amount of RMB 300,000,000 yuan and equity pledge of 500,000,000 shares of the Chang'an Airlines to the China Post Savings Bank Co., Ltd. (Xi'an Branch), so to guarantee the debt performance under the Working Capital Loan Contract signed between the Chang'an Airlines and the China Post Savings Bank Co., Ltd. (Xi'an Branch).

On May 23 of 2019, the Chang'an Airlines issued the Counter Guarantee to the Company for above stated guarantee. The Chang'an Airlines committed to provide an irrevocable counter-guarantee of joint responsibilities, which shall be valid to the discharge of guarantee liability in above stated Guarantee Contracts.

The 44th session of the eighth board of directors of the Company on April 29 of 2019 and 2018 Annual General Meeting of Shareholders on May 21 of 2019 deliberated and passed through the Report on Application for Approval of 2019 Mutual Guarantee Quota between the Controlled Subsidiaries and the Company. The 2019 mutual guarantee quota between the Controlled Subsidiaries and the Company accounts for maximum amount of RMB 35,000,000,000 yuan. Such mutual guarantee quota shall

include the existing mutual guarantee, original mutual guarantee extension or renewal and new mutual guarantee. The board of directors would apply to the general meeting to authorize the management level to deal with the related guarantee procedures within the set scope. The Company would not to convene the meeting of board of directors or general meeting of shareholders for it. The validity of the mutual guarantee authorization shall initiate from the approving date of 2018 annual general meeting on above report to the convening date of the 2019 annual general meeting. Since the guarantee for the Chang'an Airlines is within scope of authorization of the above stated guarantee quota, there's no need for separate deliberation.

2. Basic Information of the Vouchee

The Chang'an Airlines Company Limited

① Registered address: Operation Base of the Chang'an Airlines, Xi'an Xianyang International Airport, New Airport City, Xixian New District, Shaanxi Province

② Legal representative: Ma Chao

③ Registered capital: RMB 4,051,516,200 yuan

④ Business Scope: Domestic air passenger and cargo transportation; agency business among airlines enterprises; service business related to air transportation; aircraft maintenance; air catering, tourist; self-owned real estate operation; investment and investment management; purchase and sale of general merchandise, hardware & electricity, textiles, electronic products, household appliances, cultural supplies, arts & crafts, chemical raw materials, metal materials, instruments, machinery & equipment (excluding monopoly, exclusive controlled commodities; leasing of aircraft, machinery and equipment; technical services; design, production, agent and advertising; corporate image planning; exhibition service; business consultation; on-board duty-free commodities; retail business of on-board commodities; insurance concurrent agency service; e-commerce; hotel management; self-employed and agent for the import and export of commodities and technologies (Project which needs administrative license shall be operated accordingly).

⑤ Key financial data:

As of Dec. 31 of 2018, the audited total assets of the Chang'an Airlines accounted for RMB 11,709,901,000 yuan and net assets for RMB 6,897,072,500 yuan. The audited operation income in 2018 accounted for RMB 1,633,556,800 yuan and net profit for - RMB 106,003,000 yuan.

As of Mar. 31 of 2019, the total non-audited assets of the Chang'an Airlines accounted for RMB 11,881,101,700 yuan and net assets for RMB 6,972,555,700 yuan. The audited operation income in January-March of 2019 accounted for RMB 472,875,700 yuan and net profit for RMB 45,046,600 yuan.

⑥ Shareholders and equity structure

	Shareholder	Capital Contribution (In RMB 1,000 yuan)	Equity Ratio (%)
1	The Hainan Airlines Holding Company Limited	2,856,148.7	70.50
2	The Shaanxi Provincial Air & Port Civil Aviation Industry Investment Company Limited	118,009.8	2.91
3	The Shaanxi Chang'an Aviation Travel Company Limited	1,077,357.7	26.59
Total		4,051,516.2	100.00

3. Main Content of the Guarantee Contracts

3.1 Maximum Amount Guarantee Contract of Joint and Several Liability

① Maximum amount of the secured creditor's right: RMB 300,000,000 yuan

② Guarantee matter: Performance of debt obligations under the Working Capital Loan Contract signed between the Chang'an Airlines and the China Post Savings Bank Co., Ltd. (Xi'an Branch)

③ Guarantee mode: Joint liability guarantee

④ Guarantee period: Two years from the maturity date of secured debt under the loan contract.

3.2 Maximum Amount Pledge Contract (Right)

① Maximum amount of the secured creditor's right: RMB 300,000,000 yuan

② Guarantee matter: Performance of debt obligations under the Working Capital Loan Contract signed between the Chang'an Airlines and the China Post Savings Bank Co., Ltd. (Xi'an Branch)

③ Guarantee mode: Joint liability guarantee

④ Guarantee period: Two years from the expiration date of the time limit for the debt performance

⑤ Pledge object: Stock right of 500,000,000 shares of the Chang'an Airlines held by the Company

The maximum amount of above stated creditor's right accounts for RMB 300,000,000 yuan.

Opinion of the Board of Directors

The Chang'an Airlines is a subsidiary within the scope of the consolidated statements of the Company. The operation income and profit is an important part of the Company. Currently, the operation and financial status of the Company and its controlled subsidiaries are in good conditions and possess considerable risk bearing ability. As the controlled subsidiary of the Company, the important decisions and daily operations of the Chang'an Airlines are under the control of the Company, which is helpful to foresee and effectively prevent major risks in advance. The guarantee matters were approved by the 2019 mutual guarantee quota between the controlled subsidiaries and the Company, the format is standard and effective. The guarantee to the Chang'an Airlines is beneficial, which would enrich the operating capital and promote the steady development of the main business of the Chang'an Airlines. It conforms with the overall interests of the Company. The board of directors agreed with such guarantee.

Accumulated Amount of Outside Guarantee and Overdue Guarantee

As of the date of this announcement, the total external guarantee amount of the Company and its subsidiaries accounts for RMB 29,749,000,000 yuan, taking 43.27% of the audited net assets for most recent period, and including guarantee to its controlled subsidiaries for RMB 15,609,000,000 yuan (including guarantee amount disclosed in this announcement). There's no overdue guarantee.

Board of Directors
Hainan Airlines Holding Company Limited
May 25, 2019